

**Job Title:** Hatchery Consultant International  
**Location:** Middle East & Africa (MEA)  
**Schedule:** Hybrid  
**Reports To:** Director Hatchery Consultancy  
**Company:** Jamesway Incubator Company Inc.

## Company Description

Jamesway Incubator Company Inc. (JIC) is a global provider of commercial Poultry Incubation Products and Services. Jamesway is a privately held company, headquartered in Cambridge, Ontario, Canada and operates subsidiaries in the United States, United Kingdom and China.

Jamesway is a leader in the poultry industry, committed to innovation and excellence. We specialize in developing state-of-the-art incubation products that meet the evolving needs of the poultry sector. Our team is driven by a passion for delivering high-quality, reliable, and innovative solutions that empower our customers.

Today, Jamesway is one of the top three brands worldwide in Poultry Incubation, has a customer base reaching into every corner of the world.

## Position Description & Scope

The Hatchery Consultant will serve as a regional expert in best management practices for the utilization of Jamesway Chick Master Incubator (JCMI) equipment and hatchery management. This role involves providing technical guidance and training to customers, assisting in documentation, and supporting both the sales and service teams with hatchery-related insights.

## Position Duties & Responsibilities

### Consulting:

- **Expertise Development:** Become a recognized expert in the MEA region on JCMI equipment and overall hatchery management practices.
- **Technical Guidance:** Provide remote or on-site technical expertise to resolve equipment and hatchery issues for JCMI customers.
- **Best Practices Documentation:** Assist in documenting best practices and operational procedures, delivering training as required.
- **Customer Training:** Deliver and disseminate training on JCMI equipment and hatchery operations to customers.
- **Reporting:** Generate high-quality visit reports after each customer interaction, following internal guidelines and sharing them with the consulting team.

### Sales & Service Support:

- **Sales Team Assistance:** Accompany sales team members on hatchery visits and assist with information dissemination as requested.
- **Service Team Assistance:** Support the service team by providing technical expertise during hatchery visits and resolving operational queries.
- **Presentations:** Prepare and present hatchery-related content to JCMI customers, staff, or other personnel.

### Qualifications

- Bachelor's degree in engineering, Agriculture, Animal Science, or a related field.
- 5+ years of experience in product management, preferably within the poultry or agricultural industry.
- Excellent analytical, problem-solving, and decision-making skills.
- Extensive knowledge of hatchery management and JCMI equipment.
- Strong problem-solving skills and the ability to offer practical solutions to customers.
- Excellent communication and interpersonal skills to engage with clients and provide effective training.
- Willingness to travel within the MEA region and internationally when required.

### Why Join Us

- Be part of a team that is dedicated to innovation and excellence in the poultry industry.
- Collaborate with a passionate and skilled team to bring groundbreaking products to market.
- Enjoy opportunities for professional growth and development.
- Competitive salary and benefits package.
- Hybrid work schedule

### How to Apply

Interested candidates are invited to submit their resume and a cover letter detailing their qualifications and experience.

Jamesway is an equal-opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.